

Your Online Presence



Your online presence requires thought & planning. It <u>should not</u> be spontaneously created like you might do with your art work, as well as that work in the studio.

And don't worry, it can be great fun.

But ...

··· the better your plan, the less time you'll waste ON ineffectual and overly complex avenues and strategies. That means more time Creating!

There are tons of ways to plant your flag out on the Internet ...















































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The Daily Polymer Arts Blog

... FOR THE POLYMER CLAY ARTIST





New Clays and New Toys

Posted on May 01st, 2014 in Polymer community news

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Down in the vendor's hall here at EuroSynergy, there are artists selling their beautiful work so we are getting the rare chance to see the craftmanship and beauty of dozens of very skilled artists up obes and persond. That in tieff is very exciting but there is also the huge variety of new days and new tools coming out from big manufactures and small. It's like Cristmas come early for polymor people!

You may have heard that there are some new clays coming out but did you know that there are new varieties by three big manufacturers? I am butly enough to have a sneak peak back the TPA office but to see all of the new products in one room is kind of overwhelming.

Both Polyform and Staedtler have brand new lines of clay as well as tools. Premo Souffle and a batch of truly new products are just streaming out of the creative centers at <u>Polyform</u>. Its Wees and Syndee hold were demo

for long. I look to a lot of other art forms as regiration for polymer work. One I had new considered was grafflit at: I set when I saled Arthe Hurgert how the came up with the idea for this bracelet below, the shrugped and put up her hands like it seemed so oblives that grafflit would insighe polymer. And I have to agree. With the range of colors and the expressive forms in the lettering, it is suddenly obvious to me too.



Well, after a day of exploring Valletta and seeing the lack-off of EuroSynargy, I need to get a little sustenance and get ready for the rest of the week. I will post photos from our little tour around Matris capital and will try to fit in some quality stores on both The Polymer Arts and Sage Bray Facebook pages so come join me over there a little later on to see what our polymer people are up to

Advertising



Advertise here

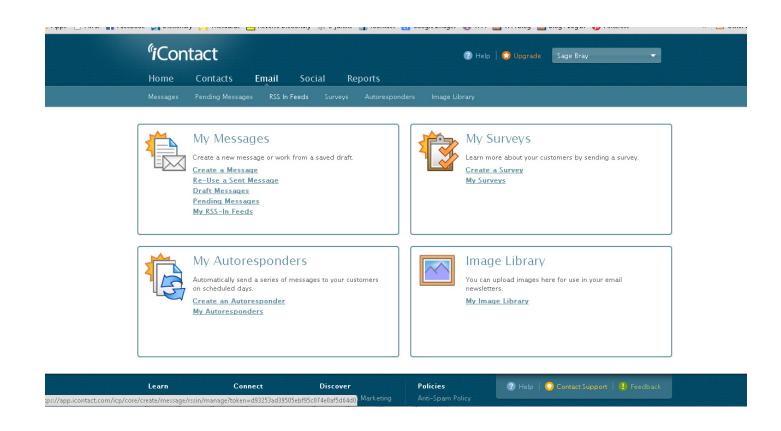
Inspirational Art	
Polymer community news	
Polymer issues	
Ponderings	
Supplies & other fun stuff	
Technique tutorials	
The Polymer Arts magazine news	
Tins and Tricks	

Blogging

- Wordpress
- Blogger
- Typepad
- Blogetry
- Tumblr
- Weebly
- LiveJournal

Newsletters

- Constant Contact
- Mailchimp
- iContact
- GetResponse
- BetterResponse



Social Networks

- Facebook
- Twitter
- Google+
- LiveJournal
- Yahoo Groups

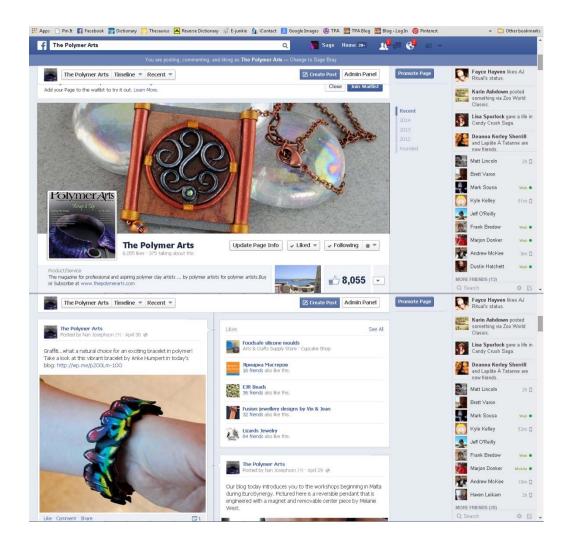
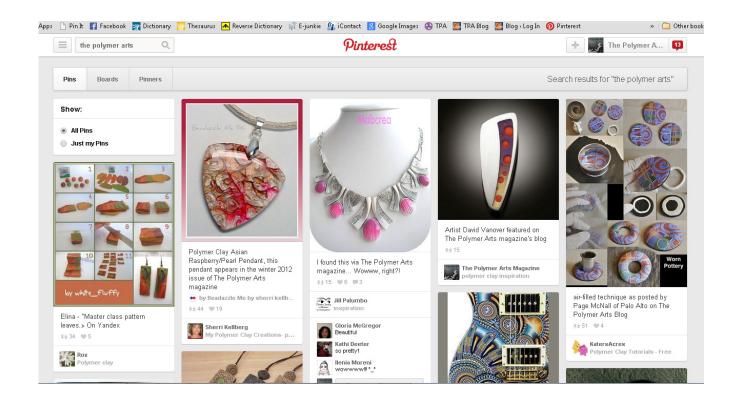


Image Sharing Networks

- Flickr
- Pinterest
- Instagram
- Imgur
- Deviant Art



Your Own Website

- Custom Website
- Blog based site
- Online Market place





Online Contributing

- Guest Blog posting
- Commenting
- Newsletters
- Website articles
- Downloadable content

My Dream Studio!

We're very excited to announce the winners of the My Dream Art Studio sweeps and the My Dream Polymer Clay Studio sweeps. Congratulations! So many wonderful prizes are in store for you!

And we especially want to thank the sponsors who

- Prizes/sponsorship
- Advertising



You Can't Do All of These!!

You need to choose just a few that will work best for you without taking up a lot of your time.

Um ... ok. How do you do that?

Online Presence is based on objective ...

What is Your Objective?

- Sell art/products?
- Sell tutorials?
- Sell live classes/events?
- Raise awareness/funding for a cause?
- Promote the art form or other community service?
- Or ...?

You may not have just ONE objective!

Give it some thought before defining your business by objective.

The Polymer Arts has two objectives online:

- Selling magazines and (soon) our other publications.
- Helping promote and raise the art of polymer through the education of our artists.

Questions about what to do for your

Online Presence are the same as for any Marketing Plan:

- Who is your audience?
- Where do they go (online)?
- What interests them?
- What kind of information are they looking for online?

Once you have answers to those questions you can determine where to put your time and resources.

You don't want to just try everything. Limit what you do:

Think ROI!

Consistency

- Publish posts, send out newsletters, make announcements, etc. often to keep your name on People's minds.
- Keep posting and mailings on a schedule—same days, same intervals of time between posts and newsletters. You'll lose readers, buyers and promotional opportunities if you only post and email randomly.
- Live up to what you say you will do! Or people will stop listening to you.

Creating reusable content

Start with one thing then reinvent and rework it for different online applications

Variation

If you do the same thing all the time people will get bored or worse ... they will consider what you say to be unimportant!

Being useful or entertaining.

Remember ... the content you put out there should **not** be about your business!

(Say what?!)

Ask... "What do my readers want to hear about?" (Or ... "What would I want to

hear about if I was just a buyer/reader?")

- What do they hope to find when getting online?
- What are they interested in?
- What is new and exciting to them?

This can be anything your market has an interest in that is even remotely related to what you do/sell.

Focus on Quality

- Think quality vs quantity.
- Create a Recognizable brand/style in your graphics
- Use the best quality images photos you can create.
- Proof your work (or better ... have someone else do it!)
- Memorable names , memorable images

Get Help!

- Writing
- Graphics
- Website
- Photos
- Newsletter
- Anything you hate doing

Love What You Do

Enthusiasm is Infectious

Make Friends not Customers

People like to buy from 'Friends'.

Be Yourself

As with your art, let your online presence reflect you.